

Risk management consultants¹

Ranked by 2008 unbundled revenue from risk management consulting

| Rank | Company/Address | Phone/Web site | 2008 unbundled revenue from risk management consulting ² | Unbundled clients ³ | Professional staff ³ | Principal officer |
|------|---|--|---|--------------------------------|---------------------------------|---|
| 1 | Deloitte Consulting USA L.L.P. 185 Asylum St., Hartford, Conn. 06103 | 860-725-3088 www.deloitte.com | \$31,455,325 | N/A | 128 | Mark P. Charron, Claudia Wolf, Seven Visner, principals |
| 2 | PricewaterhouseCoopers L.L.P. 300 Madison Ave., New York, N.Y. 10017 | 646-471-5847 www.pwc.com | \$25,000,000 | N/A | 15 | John Merrigan, managing director |
| 3 | RMI Consulting Inc. 20 Soundview Marketplace, Port Washington, N.Y. 11050 | 516-767-7373 www.rmiconsulting.com | \$12,200,000 | 550 | 31 | MaryAnn Sackman, president |
| 4 | J.H. Albert International Insurance Advisors Inc. dba Albert Risk Management Consultants 72 River Park, Needham Heights, Mass. 02494-2631 | 781-449-2866 www.albertrisk.com | \$8,300,000 | 600 | 33 | Alfred H. Nagelberg, Stuart T. Cowart, presidents |
| 5 | Ernst & Young L.L.P. 233 S. Wacker Drive, Chicago, Ill. 60606 | 312-879-3115 www.ey.com | \$6,300,000 | N/A | 202 | Bruce S. Zaccanti, principal/national practice director |
| 6 | Keenan & Associates 2355 Crenshaw Blvd., Suite 200, Torrance, Calif. 90501 | 310-212-3344 www.keenan.com | \$6,000,000 | N/A | 45 | Sean K. Smith, CEO |
| 6 | Meadowbrook Inc. 26255 American Drive, Southfield, Mich. 48034 | 248-358-1100 www.meadowbrook.com | \$6,000,000 | 90 | 35 | Robert S. Cubbin, president/CEO |
| 8 | Sigma Consulting Corp. 201 St. Charles Ave., Suite 2401, New Orleans, La. 70170 | 504-598-0100 www.sigmacorp.net | \$4,511,900 | 45 | 11 | Bret A. Clesi, president |
| 9 | Alpha Risk Management Inc. 60 Cutter Mill Road, Great Neck, N.Y. 11021 | 516-829-3500 www.alphariskmanagement.com | \$4,350,000 | 79 | 19 | Herbert H. Feldman, president/CEO |
| 10 | Risk International Services Inc. 4055 Embassy Parkway, Suite 100, Fairlawn, Ohio 44333 | 216-255-3400 www.riskinternational.com | \$4,298,000 | 50 | 20 | Douglas L. Talley, chairman/CEO |
| 11 | RCS Services Inc. 5506 Mitchelldale, Houston, Texas 77092 | 800-807-7475 www.rcsservicesinc.com | \$3,910,000 | 900 | 14 | Trish McCall, CEO |
| 12 | Robert Hughes Associates Inc. 508 Twilight Trail, Suite 200, Richardson, Texas 75080 | 972-980-0088 www.roberthughes.com | \$2,600,000 | 245 | 13 | Robert N. Hughes, chairman |
| 13 | Kevin F. Donoghue & Associates 190 High St., Boston, Mass. 02110 | 617-482-7015 www.kfda.com | \$2,400,000 | 180 | N/A | Kevin F. Donoghue, president |
| 13 | Risk Navigation Group L.L.C. 37 Dumont Road, Suite 100, Far Hills, N.J. 07931 | 908-470-1010 www.risknavigation.com | \$2,400,000 | 75 | 8 | Richard M. Sabetta, managing principal |
| 15 | Insurance Buyers' Council Inc. & First Risk Management/IBC Inc. 9720 Greenside Drive, Suite 1E, Cockeysville, Md. 21030 | 410-666-0500 www.consultibc.com | \$2,350,000 | 130 | 9 | Adam P. Sielicki Jr., president/treasurer |
| 16 | Conner Strong Risk Control 1701 Route 70 E., Cherry Hill, N.J. 08034 | 877-861-3220 www.connerstrong.com | \$2,240,000 | 500 | 17 | David Grubb, senior vp |
| 17 | Taylor Risk Consulting 16415 Addison Road, Suite 800, Addison, Texas 75001-3267 | 972-447-2055 www.charlestaylorconsulting.com | \$1,900,015 | 135 | 13 | Gabriel Lugo, senior vp |
| 18 | ALS Group 1 Park Way, Third Floor, Upper Saddle River, N.J. 07458 | 201-661-5020 www.ais-uic.com | \$1,900,000 | 40 | 8 | Albert L. Sica, managing principal |
| 19 | In Tech Risk Management Inc. 1200 Sheppard Ave. E., Suite 401, Toronto, Ontario M2K 2S5 Canada | 800-947-9666 www.intechrisk.com | \$1,771,178 | 80 | 7 | Rory M. Roberts, chairman/CEO |
| 20 | Pinnacle Risk Services Inc. 620 Freedom Business Center, Suite 200, King of Prussia, Pa. 19406 | 610-205-6116 www.pinnacleariskservices.com | \$1,500,000 | 65 | 2 | Kenneth M. Maher, CEO |
| 21 | ProClaim America Inc. 9800 Centre Parkway, Suite 650, Houston, Texas 77036 | 800-771-9818 www.proclaimamerica.com | \$1,400,000 | 350 | 2 | Joseph J. Costantino, president |
| 22 | Risk Resources Inc./Corporate Policyholders Counsel 109 S. Waiola, LaGrange, Ill. 60525 | 708-352-7542 www.riskresources.net | \$1,350,000 | 102 | 6 | Steven Coombs, president |

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The complete Directory of Risk Management Consultants was published on November 17, 2008. Visit www.businessinsurance.com/directories for access to the full searchable directory. Business Insurance offers the option to purchase the entire online directory as an Excel file or as a PDF. The 2009 Directory of Risk Management Consultants will be published September 21, 2009.